

2013 SIOR Center for Career Advancement Fall Designation Course Registration Form

**Fall Course – W Downtown, Atlanta, GA
October 7-9, 2013
*Early Bird Deadline – September 5, 2013**

Contact Information

Full Name:	Phone:
Designations (i.e. CCIM):	Email:
Company:	Nickname for Badge:
Company Address:	Specialty (i.e. Industrial, Office, Both):
City, State, Zip:	Years in Commercial Real Estate:

Registration Fees

	Early Bird*/Candidate	Regular/Candidate
All Topics	<input type="checkbox"/> \$1500 / \$1350	<input type="checkbox"/> \$1600 / \$1440
Mandatory Topics	<input type="checkbox"/> \$900 / \$810	<input type="checkbox"/> \$1000 / \$900
Mandatory + 1 Elective List Elective Topic: _____	<input type="checkbox"/> \$1200 / \$1080	<input type="checkbox"/> \$1300 / \$1170

Candidate pricing is for SIOR Candidate Members only.

Select a la carte (\$300 Early Bird / \$335 Regular per topic):

- Ethics & Professional Standards
- Construction
- Lease Agreement
- Advanced Sales Skills
- Negotiation Skills

Total: _____

SIOR Candidate Members receive a 10% discount on a la carte registration. A la carte rates for candidates are \$270 Early Bird / \$300 Regular per topic.

Payment Method

Total Amount Due: US\$ _____

Check payable to SIOR MC Visa Amex

Card Number: _____

Cardholder Name: _____

Exp. Date: _____ Security Code: _____

Cardholder Signature: _____

Alternative ways to earn elective course credit:

- CCIM Designation – 3 elective courses; fulfills elective requirement
- CCIM 101 – 104 – 1 elective course each, for a maximum of 2 elective courses
- CPM Designation – 2 elective courses
- RPA Designation – 2 elective courses
- FRI Designation – 2 elective courses
- Graduate Degree in Real Estate, Business or Law from an accredited college or university– 2 elective courses

2013 Fall Course Schedule

Monday, October 7

7:30am-8:00am - Registration
8:00am-12:00pm – Ethics & Professional Standards (*mandatory*)
12:00noon - Class Luncheon
1:00pm-6:00pm – Construction (*mandatory*)
6:15pm - Class Reception

Tuesday, October 8

8:00am-3:00pm – Lease Agreement (*mandatory*)
3:00pm - Mandatory Topics Exam

Wednesday, October 9

8:00am-12:00pm – Advanced Sales Skills (*elective*)
1:00pm-5:00pm – Negotiation Skills (*elective*)
5:00pm – Elective Topics Exam

To complete the required third elective the class, Introduction to Real Estate Investment & Finance, will be available online. Registration and additional information is available through our website: www.sior.com/education.

Cancellation Policies

Course Registration Cancellation Policy

All course refund requests must be submitted in writing via fax at 202.517.9151 or email to education@sior.com. Refunds will not be granted for "No Shows." See key refund deadlines listed below.

Key Refund Deadlines:

- In Full: Through September 5, 2013 (less a \$100 fee)
- 50% refundable: September 6 - 23, 2013 (less a \$100 fee)
- No refunds: After September 23, 2013 or for "No Shows."

Transferring Registrations

If a course registrant cancels his or her registration and transfers that registration to another designation course offered in the same calendar year, the registrant will be charged a \$100 administrative fee. A course registration can only be transferred one time and any future cancellations will be subject to the standard refund deadlines outlined above.

Questions? Contact Education at 202.449.8200 or education@sior.com.

Please fax your completed form to 202.517.9151 or submit by email.